

2019 Ancillary plans

For even more coverage for things like dental, vision and hearing, your clients can benefit from our Ancillary plans. And they'll have more ways to help them on the path toward total health.

Get contracted

You need to complete a separate contract to sell Medicare Supplement insurance and any other Aetna Senior Supplemental Insurance products in your state. This is separate from the contract to sell Aetna MA/MAPD and PDP products.

Let's get started

Just contact the Aetna Senior Supplemental Insurance Agent Services at **800-264-4000**. Then select option 2, followed by option 3 and then option 1 to get started. Our representatives will be happy to guide you through the contracting process. Once contracted, you can find more information about these products at [aetnaseniorproducts.com](https://www.aetna.com/producer/firstlook/ancillary.html).

**Product availability as of July 2, 2018.
Product and plans vary by state.**

Scroll down for a complete list of our ancillary product offering.



To view real-time product availability, go to
aetnaseniorproducts.com.

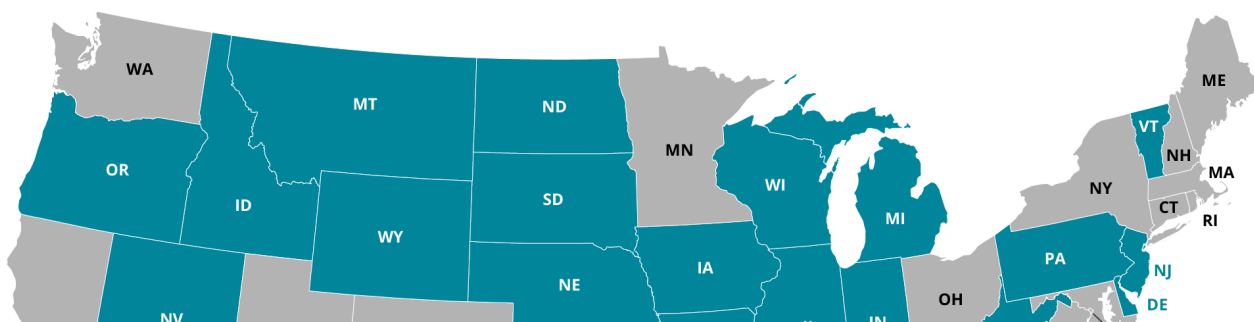
Protection SeriesSM Dental, Vision and Hearing

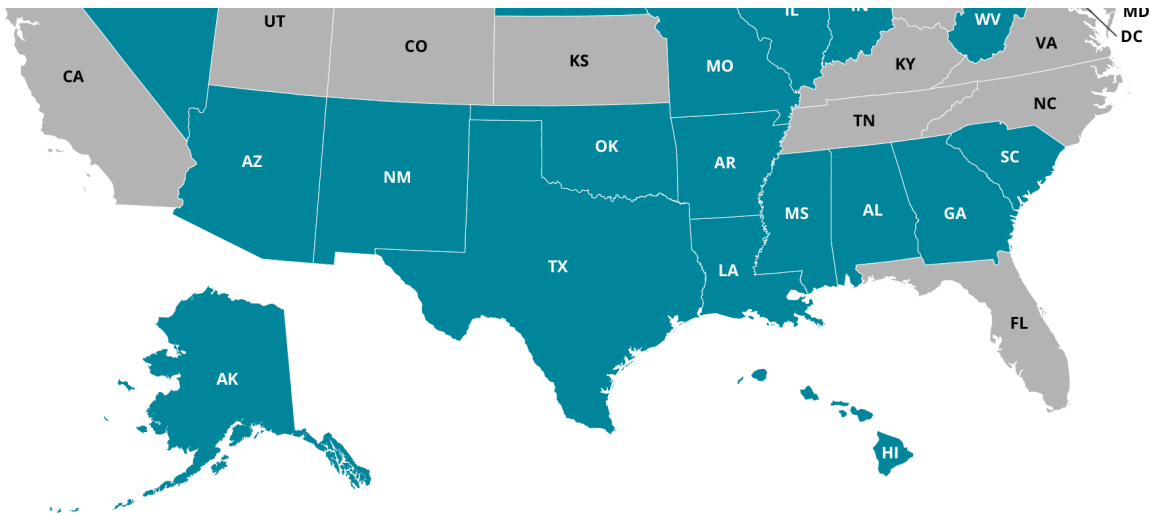
30
states

60%
national
coverage

- Issue ages 0 – 89
- For individuals and families
- Guaranteed acceptance
- \$1,000 or \$1,500 maximum benefit per policy year per person
- Plan deductible = \$100 per policy year per person
- Freedom to choose any provider or go in-network for better pricing
- Pays benefits directly to the insured unless assigned to a provider and are paid in addition to any other health care coverage
- Additional discounts available on hearing aids, eyewear, contact lenses

Underwritten by: Continental Life Insurance Company of Brentwood, Tennessee





Protection SeriesSM Cancer and Heart Attack or Stroke

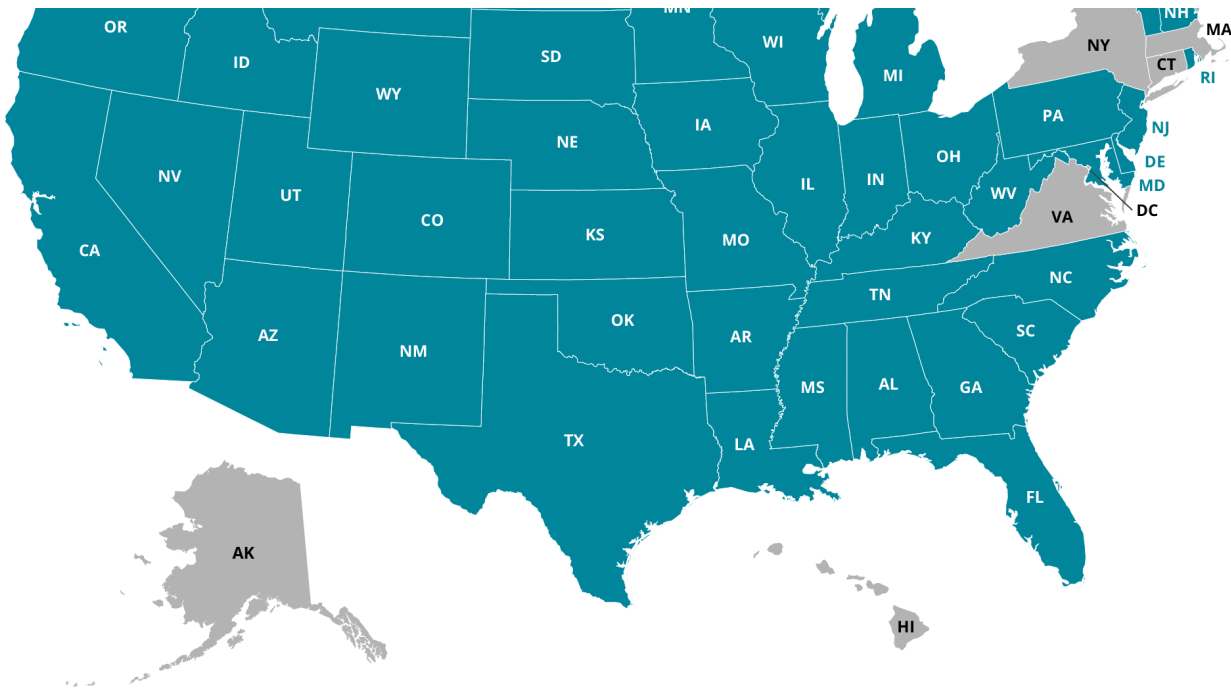
42
states

84%
national
coverage

- Issue ages 18 – 89
- Lump sum benefit paid directly to policyholder or beneficiary
- Benefits range from \$5,000 to \$75,000
- Intensive care unit rider available
- Four coverage options: individual, individual and spouse/domestic partner, individual and child(ren), family
- Same lump sum benefit amount for each covered person
- Pays benefits directly to the insured unless assigned to a provider and are paid in addition to any other health care coverage

Underwritten by: Continental Life Insurance Company of Brentwood, Tennessee





Protection SeriesSM Hospital Indemnity Flex

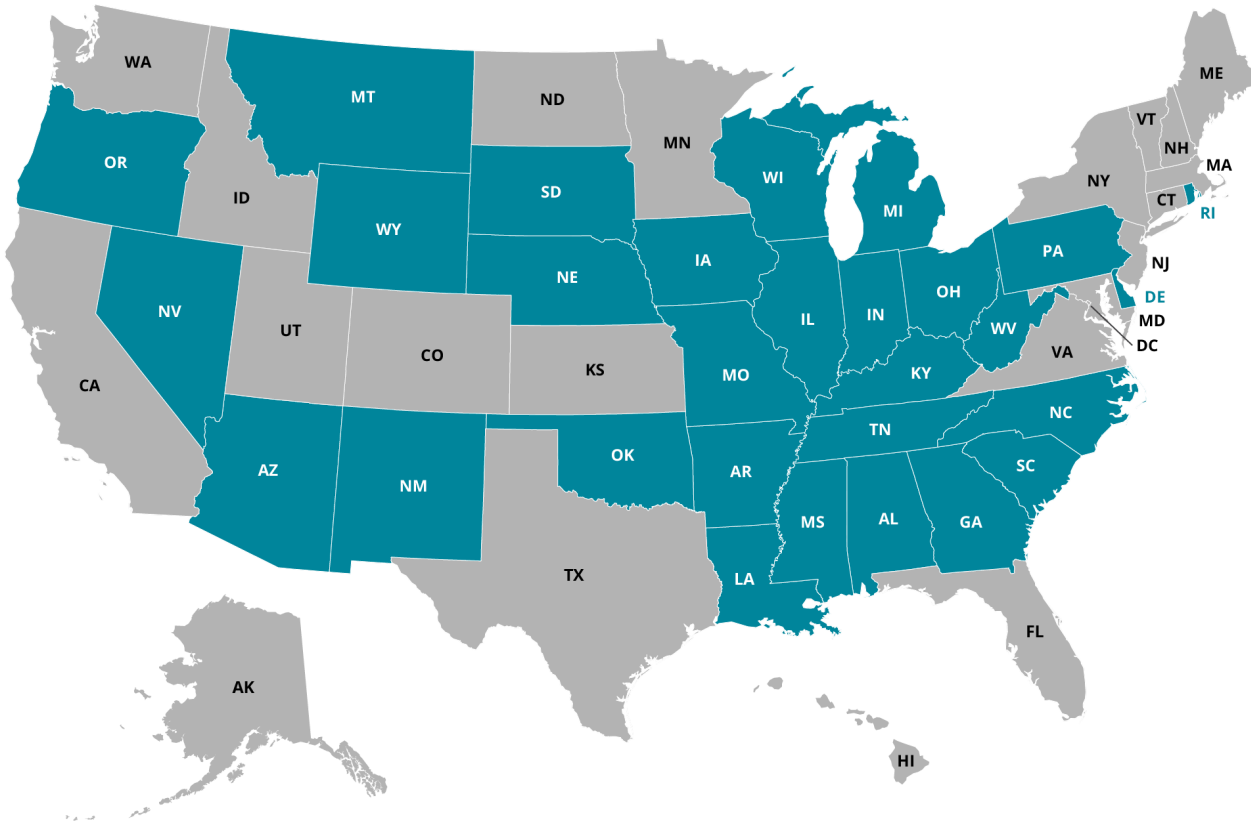
29
states

58%
national
coverage

- Issue ages 18 – 89
- Two base plan options: hospital admission indemnity or daily hospital indemnity
- Pays indemnity benefits of up to:
 - \$2,500 hospital admission, including observations stays
 - \$700/day daily hospital, including observation stays
 - \$200/day optional daily skilled nursing facility care
 - \$60/visit optional doctor's office visit
 - \$1,500 optional outpatient surgical procedure
 - \$200/visit optional hospital emergency room visit or ambulance service
 - \$2,500, \$5,000 or \$10,000 optional lump sum cancer
 - \$50/visit optional outpatient rehabilitation

- Pays benefits directly to the insured unless assigned to a provider and are paid in addition to any other health care coverage

Underwritten by: Continental Life Insurance Company of Brentwood, Tennessee



Protection SeriesSM Hospital Indemnity

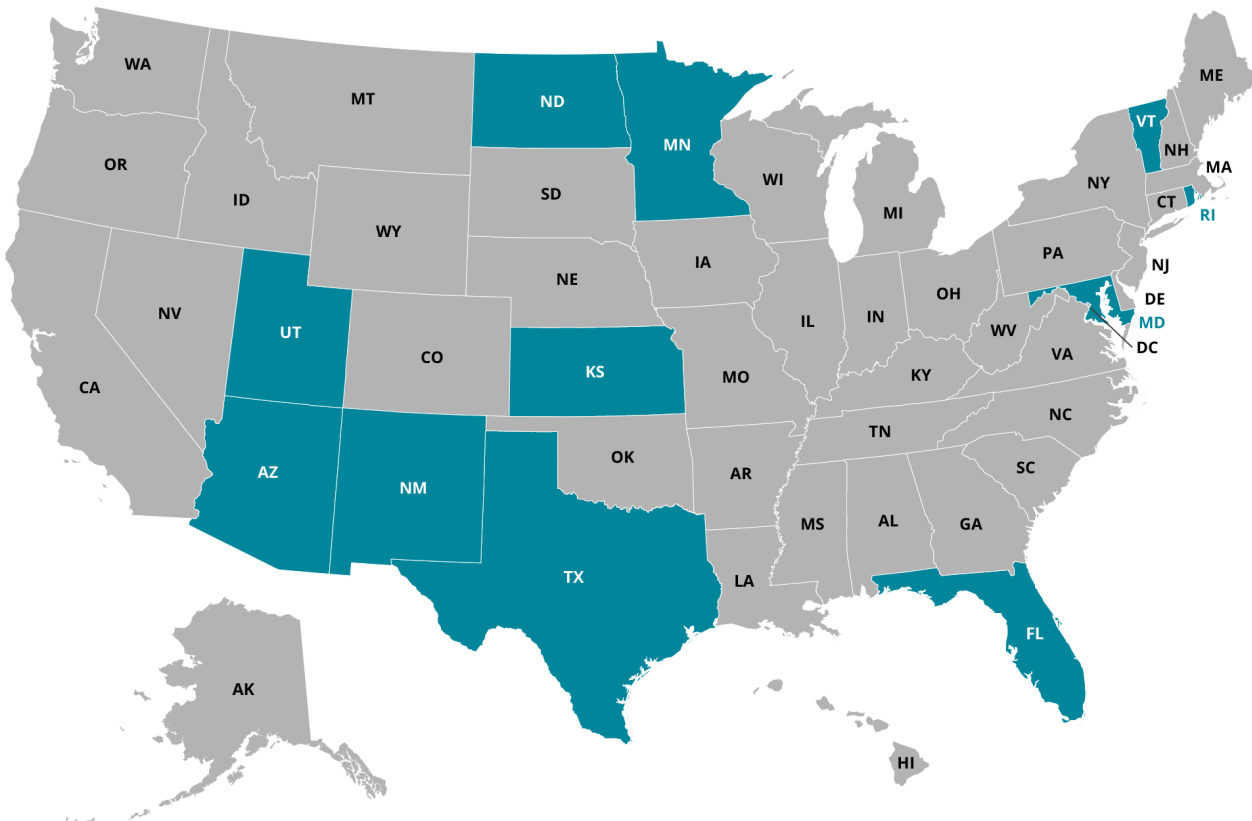
22
states

22%
national
coverage

- Issue ages 18 – 89
- Pays indemnity benefits of up to:
 - \$2,500 lump sum for hospital confinement
 - \$300 optional daily hospital

- \$200 optional daily skilled nursing facility care
- \$60 optional doctor's office visit
- \$1,500 optional outpatient surgical procedure
- \$200 optional hospital emergency room visit or ambulance service
- Pays benefits directly to the insured unless assigned to a provider and are paid in addition to any other health care coverage

Underwritten by: Continental Life Insurance Company of Brentwood, Tennessee



Protection SeriesSM Recovery Care

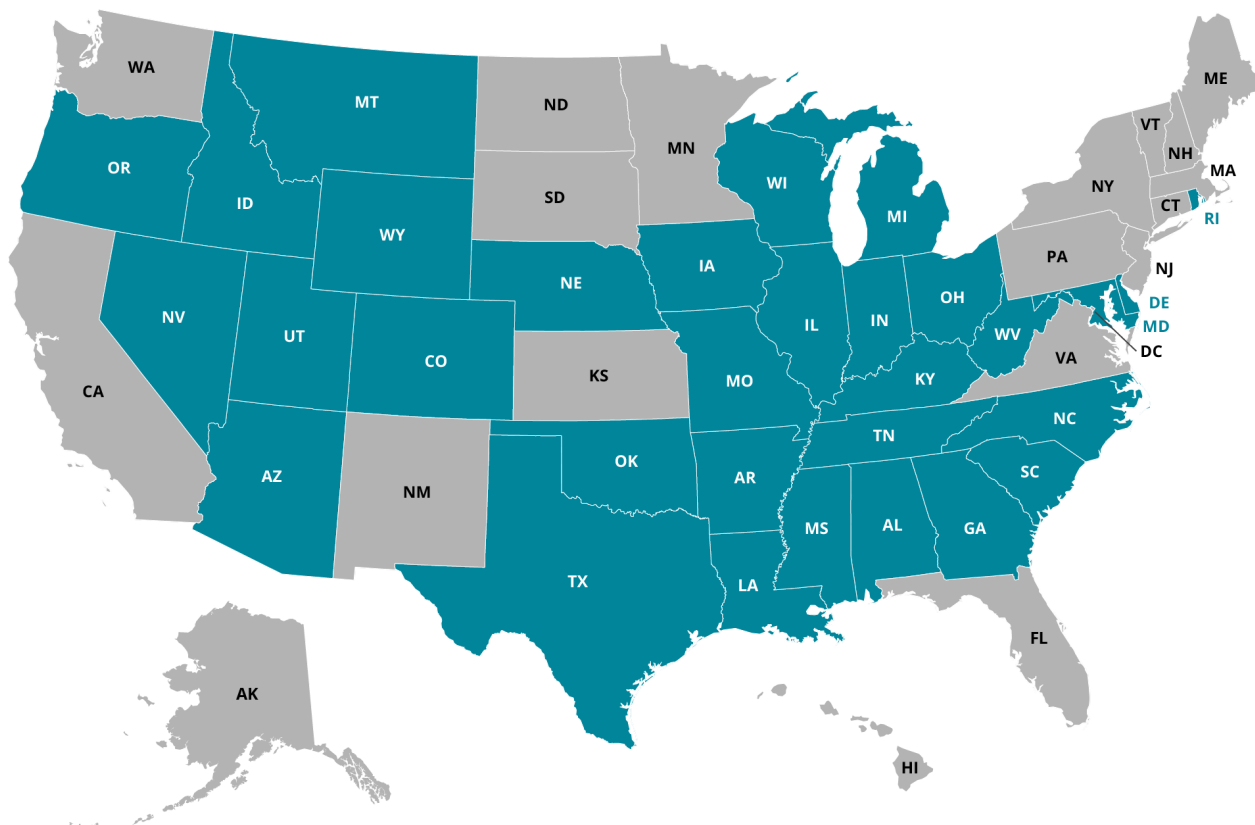
31
states

62%
national
coverage

- Issue ages 50 – 89

- Offers two core benefits:
 - Daily nursing facility, including assisted living and bed reservation with choice of covered days (90, 180, 270 or 360 days) and a choice of waiting period (0, 20 or 100 days)
 - Daily hospital indemnity with 20 days per period of care
- Optional home care rider available with a choice of covered weeks (13, 26 or 52 weeks)
- Pays indemnity benefits of up to:
 - \$300 daily nursing facility, including assisted living and bed reservation
 - \$300 daily hospital indemnity
 - \$1200 weekly optional home care rider
- Pays benefits directly to the insured unless assigned to a provider and are paid in addition to any other health care coverage

Underwritten by: Continental Life Insurance Company of Brentwood, Tennessee



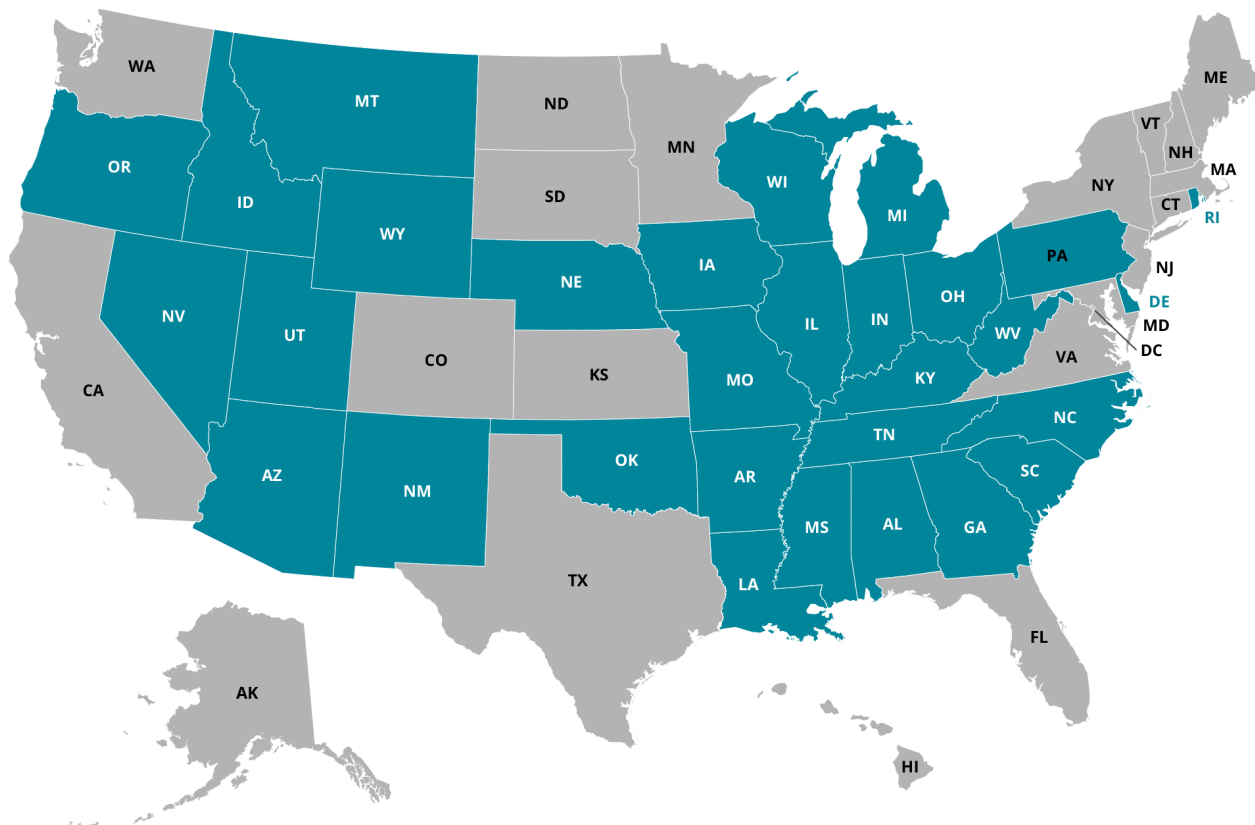
Protection SeriesSM Home Care Plus

30
states

60%
national
coverage

- Issue ages 50 – 89
- Home care indemnity up to \$1,200/week
- Daily hospital indemnity up to \$300
- Optional lump sum cancer fixed-indemnity rider
- Optional hospital emergency room visit or ambulance service
- Pays benefits directly to insured unless assigned to a provider and are paid in addition to any other health care coverage
- Pays benefits for medically necessary home care

Underwritten by: Continental Life Insurance Company of Brentwood, Tennessee



Final Expense whole life insurance

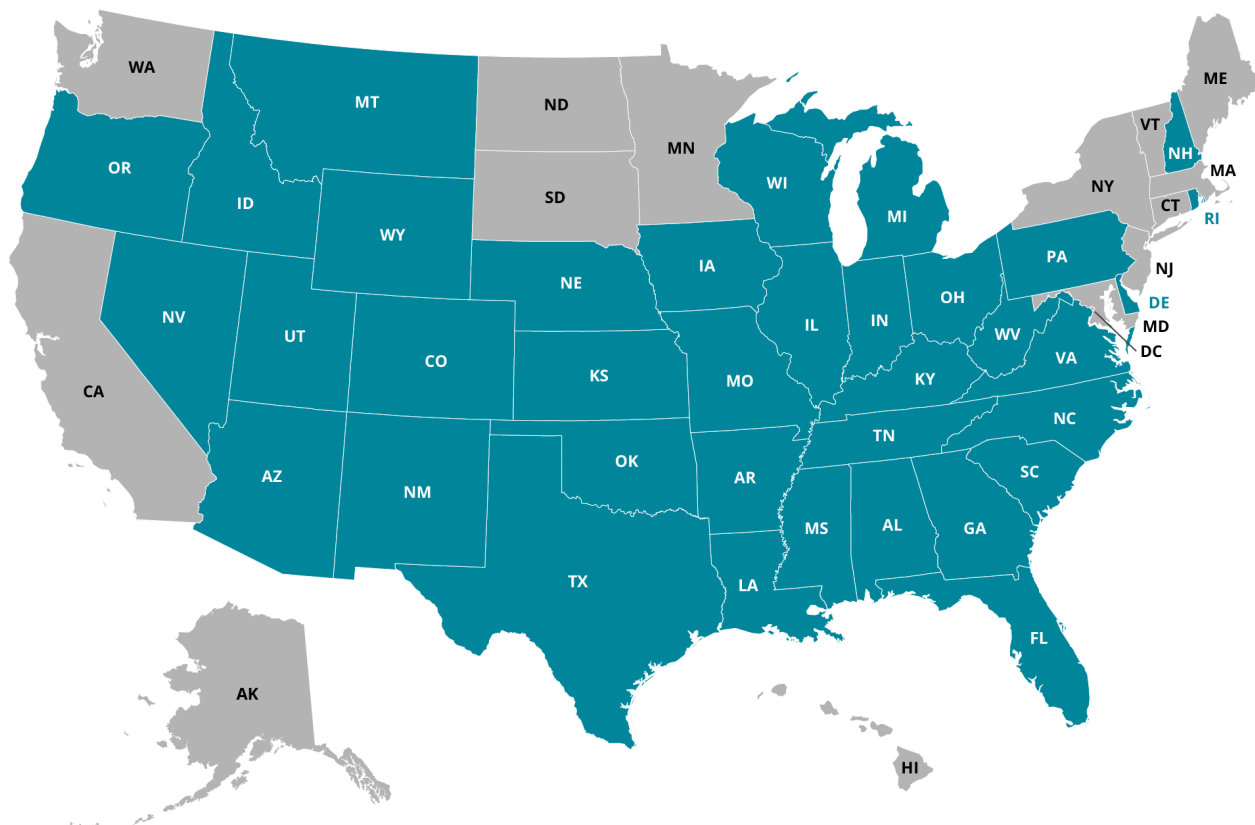
36
states

72%
national
coverage

- Issue ages 60 – 89
- Whole life insurance plan
- Point-of-sale "Jet" preapproval
- Simplified yes/no application
- 2- to 4-day turnaround time on bank draft
- Level, graded or modified death benefits (in most states)
- Face amounts: \$3,000 – \$35,000*

Underwritten by: American Continental Insurance Company, Continental Life Insurance Company of Brentwood, Tennessee

* Maximum amount varies by applicant age at policy issue.



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